

Mark S. La Spina
The La Spina Law Firm, PC
512-910-8144 email: mark@laspinalaw.com

WORK HISTORY

Legal Experience

**The La Spina Law Firm, P.C., 6101 W. Courtyard Dr., Bldg 2, Suite 100,
Austin, Texas, 78730**

**(February 2003-Present; The Carlson Law Firm, P.C.
approximately 4-5 months, 2012)**

**Law Office of Richard Pena, 2028 East Ben White Blvd., Austin, TX 78741
(January 2001-February 2003)**

**Davis & Davis, P.C., 9442 Capital of Texas Hwy., Austin, TX 78759
(September 1998-January 2001)**

**Able & Monroe, P.C., 402 Main Street, 2nd Floor, Houston, TX 77002
(April 1995-August 1998)**

**McLeod, Alexander, Powel & Apffel, P.C., 802 Rosenberg, Galveston, TX
(August 1993 - March 1995)**

Litigated cases as lead counsel for Plaintiffs and Defendants in a variety of areas of law including medical malpractice, employment, civil rights, personal injury, family law, consumer, governmental, commercial and other areas. Extensive experience in most all areas and stages of litigation. Have achieved very favorable results for multiple clients. Very experienced in trial preparation and all phases of discovery.

- Substantial trial verdicts, settlements and resolutions to complex cases.
- Successfully persuaded judges, juries, peers and colleagues to adopt legal precedent and factual conclusions.
- Successful summary judgment practice with favorable published opinions.
- Successfully implemented litigation, arbitration, negotiation and mediation strategies to suit high profile matters and a variety of other cases.
- Developed strategic means for settling cases early in the litigation to reduce costs and maximize benefits to clients.
- Performed extensive briefing on complex issues yielding excellent results.
- Independently managed and litigated high volume, diverse caseload, with heavy deposition and hearing experience.
- Consulted successfully with insurance clients to evaluate and negotiate high number of complex cases.

- Generated substantial business through various practice development techniques.
- Successfully marketed and generated numerous clientele as a result of the successful handling of contractual, personal injury, employment and other disputes.
- Recruited and managed legal staff to accomplish a high volume of legal tasks, performed mock trials within a limited budget, and performed all levels of administration as firm president.

Other Experience

College Instructor (part-time) January 1990 - December 1999

Park College - Lubbock, Texas; South Plains College - Lubbock, Texas; Wayland Baptist University - Lubbock, Texas; Austin Community College - Austin, Texas

- Taught accounting, marketing, finance, management and business law to college students of all ages.
- Developed teaching methods and curriculums tailored to the needs of a particular subject and a diverse student body.

Auditor August 1987 - April 1988

Arthur Young & Co. - Dallas, Texas

- Analyzed financial and accounting data in rendering audit reports on a variety of companies.
- Worked with a number of corporate professionals and staff members to improve accounting controls.

EDUCATION

University of Houston Law Center - Houston, Texas
 J. D. May, 1993, Cum Laude
 Texas Tech University - Lubbock, Texas
 MBA, Marketing/Management – December, 1989, with honors
 BBA, Accounting July, 1987

PROFESSIONAL

Attorney at Law - November, 1993; Licensed in all Texas State and Federal Courts, Fifth Circuit Court of Appeals, and United States Supreme Court
 CPA - January, 1990; Texas
 Certified - Mediation, 2000
 Member (current or former): TTLA, TCBA, ATLA, SATLA, BCBA, HTLA, HCBA, ABA, CLS